THE OBSERVER TEMPLATE

Experiment

Date

Interviewee

Interviewer

Observer

OBJECTIVE
Improve the interviewer's interviewing skills.

OUTCOME
Documentation of an interviews' do's and don'ts.

Capture the most important do's and don'ts you shadowed.

Trying to sell the idea	Asking for opinions	Asking for facts	Focussing on jobs, pains and gains	Observation, Quote

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